

Action Guide

TEI 317: Culture, teams, and leadership
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Application Questions

1. How would you describe the culture in your organization? It may help to start with the organizational values.
2. Which Z model work style do you identify with—Creator, Advancer, Refiner, or Executor?
3. Describe a leader you admire. Why do you admire him or her?



Actions to Take

What to Do Now

- Make sure you understand your organization's values, and choose behaviors that work toward a culture that aligns with your values.
- Do your part to foster the characteristics of a successful team: trust, autonomy, learning from failure, and interacting with customers.

What to Do Soon

- Identify your preferred work style using the Z Model or DiSC assessment, and understand the work styles of your colleagues.
- Whether or not you have an official leadership role, increase your influence by developing your emotional intelligence, including self-awareness, self-regulation, understanding motivation, and empathy.